

Sold Summary

	Nov-2018	Nov-2017	% Change
Sold Dollar Volume	\$55,982,147	\$12,739,710	339.43%
Avg Sold Price	\$708,635	\$398,116	78.00%
Median Sold Price	\$656,100	\$338,500	93.83%
Units Sold	79	32	146.88%
Avg Days on Market	26	109	-76.15%
Avg List Price for Solds	\$721,850	\$413,384	74.62%
Avg SP to OLP Ratio	96.7%	94.2%	2.63%
Ratio of Avg SP to Avg OLP	97.4%	95.8%	1.71%
Avg SP to LP Ratio	98.2%	96.2%	1.98%
Ratio of Avg SP to Avg LP	98.2%	96.3%	1.93%
Attached Avg Sold Price	\$744,905	\$373,579	99.40%
Detached Avg Sold Price	\$335,571	\$504,444	-33.48%
Attached Units Sold	72	26	176.92%
Detached Units Sold	7	6	16.67%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Nov-2018	Nov-2017	% Change
Active Listings	137	165	-16.97%
New Listings	100	40	150.00%
New Under Contracts	102	40	155.00%
New Contingents	0	0	0%
New Pending	105	46	128.26%
All Pending	79	64	23.44%

Financing (Sold)

Assumption	0
Cash	48
Conventional	31
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	44
1 to 10	10
11 to 20	2
21 to 30	4
31 to 60	5
61 to 90	6
91 to 120	1
121 to 180	6
181 to 360	1
361 to 720	0
721+	0

Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings	
Price Ranges	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod	Total	SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	1	1
\$100K to \$124,999	0	0	0	0	0	0	0	0	2	2
\$125K to \$149,999	1	1	0	0	0	0	0	2	0	1
\$150K to \$199,999	0	4	0	0	0	0	0	4	1	7
\$200K to \$249,999	1	3	0	0	0	0	0	4	5	5
\$250K to \$299,999	0	0	0	0	0	0	0	0	3	1
\$300K to \$399,999	2	5	2	1	0	0	0	10	6	9
\$400K to \$499,999	0	1	0	0	0	0	0	1	6	17
\$500K to \$599,999	0	9	0	3	0	0	0	12	6	16
\$600K to \$799,999	0	26	1	2	0	0	0	29	11	10
\$800K to \$999,999	0	5	0	0	0	0	0	5	3	6
\$1,000,000+	0	4	0	8	0	0	0	12	3	15
Total	4	58	3	14	0	0	0	79	47	90
Avg Sold Price	\$264,000	\$611,117	\$431,000	\$1,299,169	\$0	\$0	\$0	\$708,635		
Prev Year - Avg Sold Price	\$275,665	\$326,409	\$605,000	\$735,215	\$468,000	\$0	\$0	\$398,116		
Avg Sold % Change	-4.23%	87.22%	-28.76%	76.71%	0.00%	0.00%	0.00%	78.00%		
Prev Year - # of Solds	1	23	3	3	2	0	0	32		

Active Detail